



INVESTOR PRESENTATION

2022 INTERIM RESULTS



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01 BUSINESS HIGHLIGHTS

Business Highlights

2022 H1



Pipeline Expanded, Covering TPVR for the First Time

- ✓ April: VenusP-Valve obtained CE marking under MDR
- ✓ May: VenusA-Pro NMPA approved
- ✓ July: VenusP-Valve NMPA approved



Global Breakthrough, Key System Established

- ✓ Overseas income increased rapidly
- ✓ Overseas clinical, regulatory registration and sales system established



Stable Domestic Market Share

- ✓ Hospital coverage: 375
- ✓ Sales team: 260
- ✓ Implantations in 2022H1: 1800

2022 H2



Global Multi-center Clinical Trial Accelerating

- VenusP-Valve US IDE clinical trial is expected to start next year
- Liwen RF European clinical trial is expected to start next year
- Cardiovalve China, US, Europe clinical trials conduct simultaneously



Overseas Commercialization Deepened Continuously

- Overseas income continued to increase
- Overseas market influence enhanced



Domestic Commercialization in Profit

- Optimize sales efficiency
- Improve the output of single hospital at medium-level and top hospitals
- Continuously reduce production costs and expenses

02 GLOBAL MARKET

VenusP-Valve: Globalization Breakthrough Historically

Making Strides in Global Registration, with Breakthroughs in China, Europe, and the U.S.



- **April:** VenusP-Valve obtained CE marking under MDR, becoming the first Class III implantable cardiovascular device approved under the new MDR.
- **June:** The Investigator Meeting for VenusP-Valve U.S. Investigational Device Exemption (IDE) Clinical Study was held, making a good start for U.S. trials. And the Japan-US Harmonization By Doing Program was agreed upon by the FDA and PMDA with a plan to conduct clinical trials in the U.S. and Japan simultaneously, which will accelerate the registration and marketing of VenusP-Valve in both countries.
- **July:** VenusP-Valve approved by China's NMPA, who has accepted the overseas clinical trials data as clinical evaluation data, that is, the CE clinical trial data was applied for the registration application.

Passed the CE MDR Quality Management System Review

- March: MDSAP review started
- March-April: VenusP-Valve CE MDR review finished
- May & July: VenusP-Valve remote and on-site supervision audit finished

Global Commercialization Layout

Expand global network for direct selling and distribution, preferring **Germany, France, Switzerland, Austria, Belgium, Luxembourg and the Netherlands** for direct selling, with a view to establish brand awareness in mainstream markets and gain more control over channels.



VenusP-Valve: Commercialization Progress



Continue to Enter New Countries

Britain, Ireland, Germany, France, Italy, Denmark, Switzerland, Austria, Belgium, Spain, Portugal, Greece, Poland and other 14 countries



Outstanding Clinical Outcomes

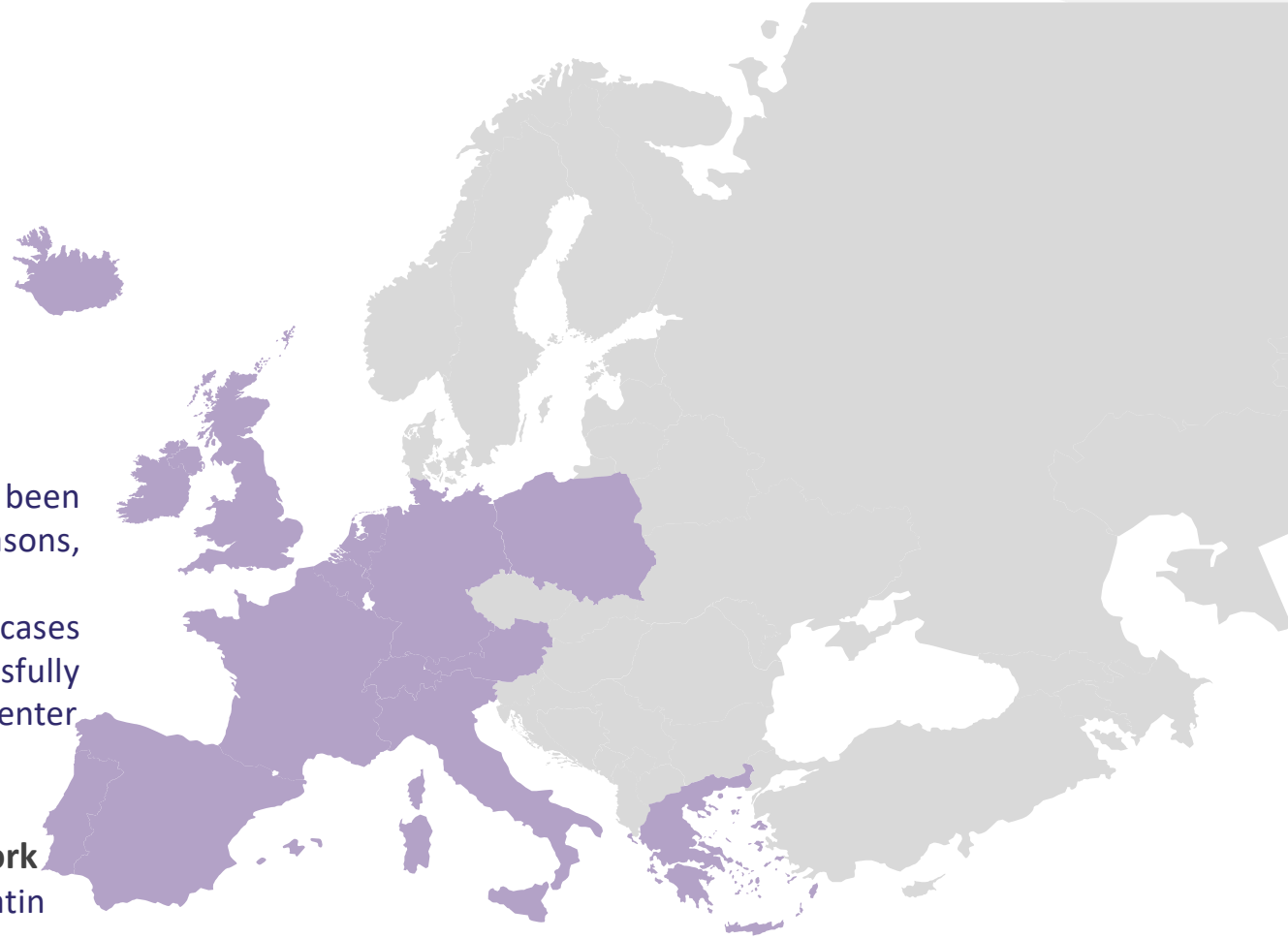
Well-recognized by international Experts

Clinical application for 9 years, VenusP-Valve has been used in nearly 300 cases for humanitarian reasons, spanning more than 20 countries and regions; Approved by FDA for compassionate use in two cases in the U.S.. And the cases were completed successfully at University of Virginia Advanced Cardiac Valve Center

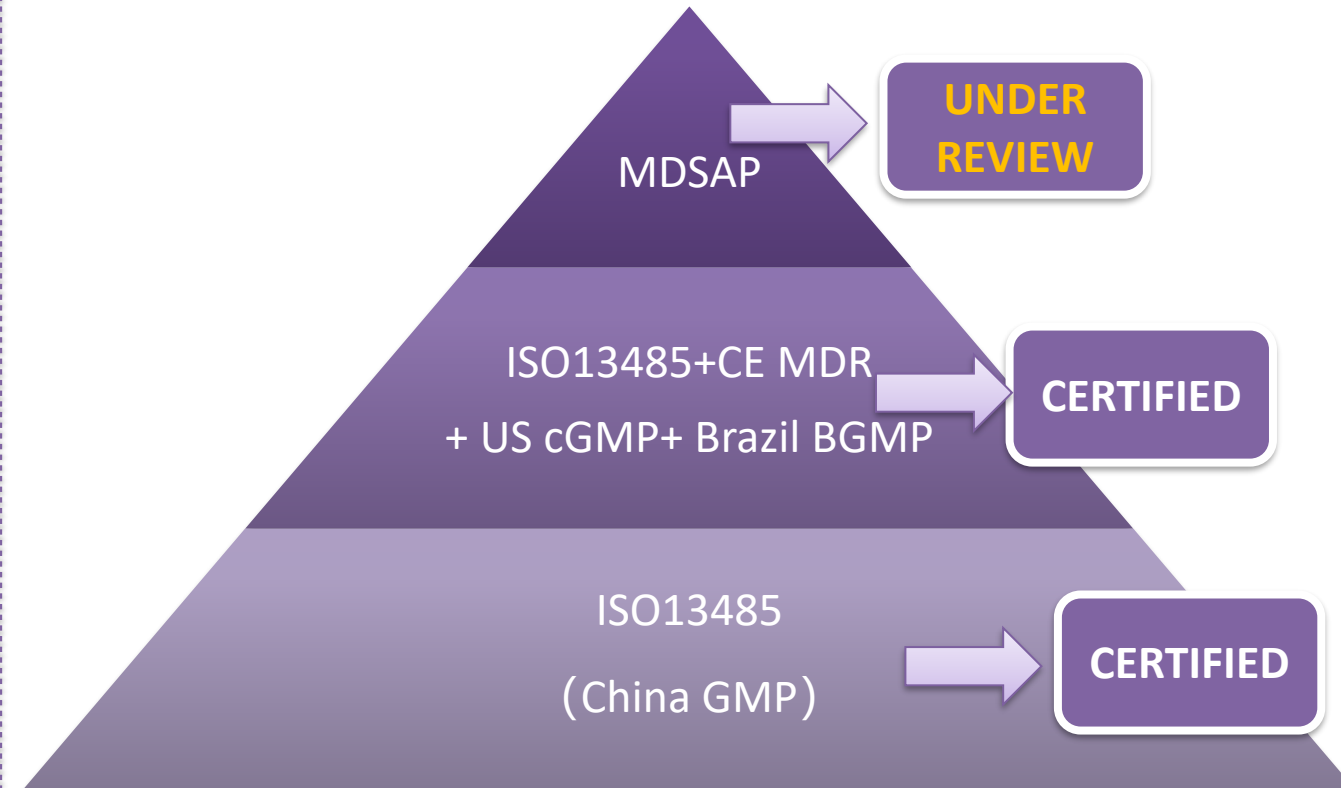
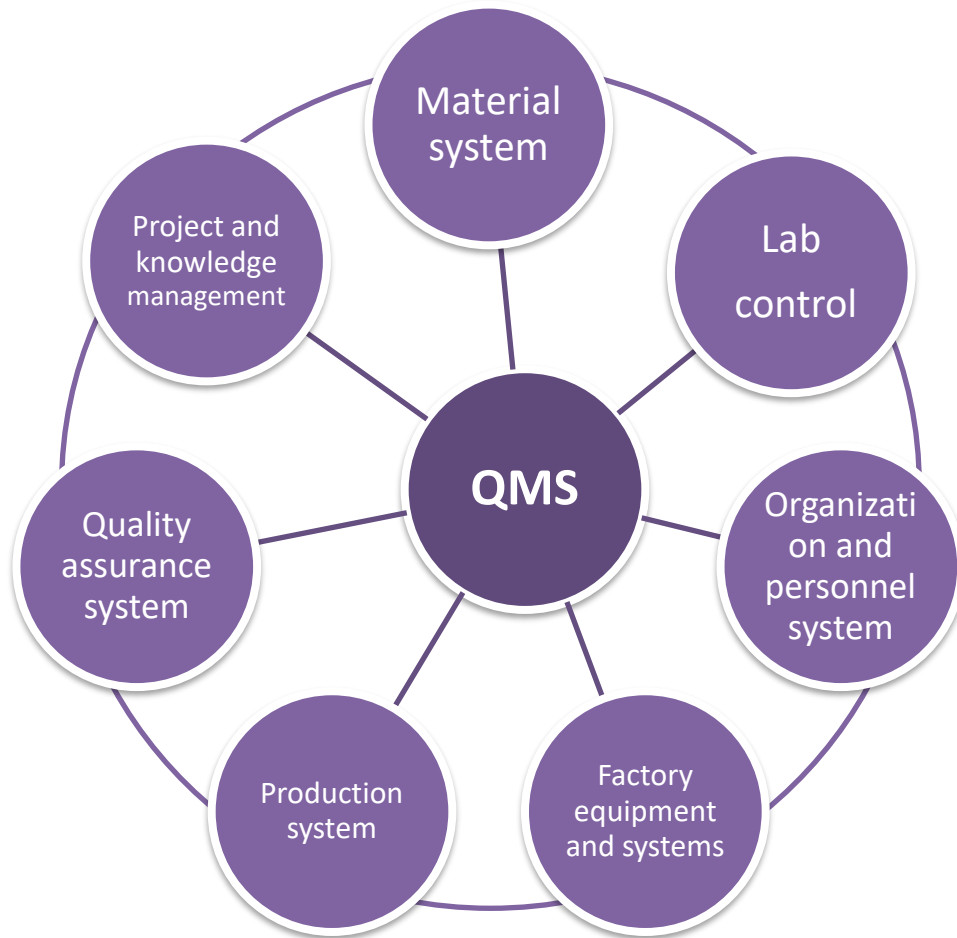


Professional Sales Team to Expand Sales Network

The overseas sales team covers Europe, Latin America and Southeast Asia
Sales channels include agents and direct sales



Global Quality Management System



Global Intellectual Properties Portfolio

Leading Quantity among Domestic Competitors

As of June 30 2022, **786** patents and patents under application, and **319** authorized invention patents.

In-depth Layout

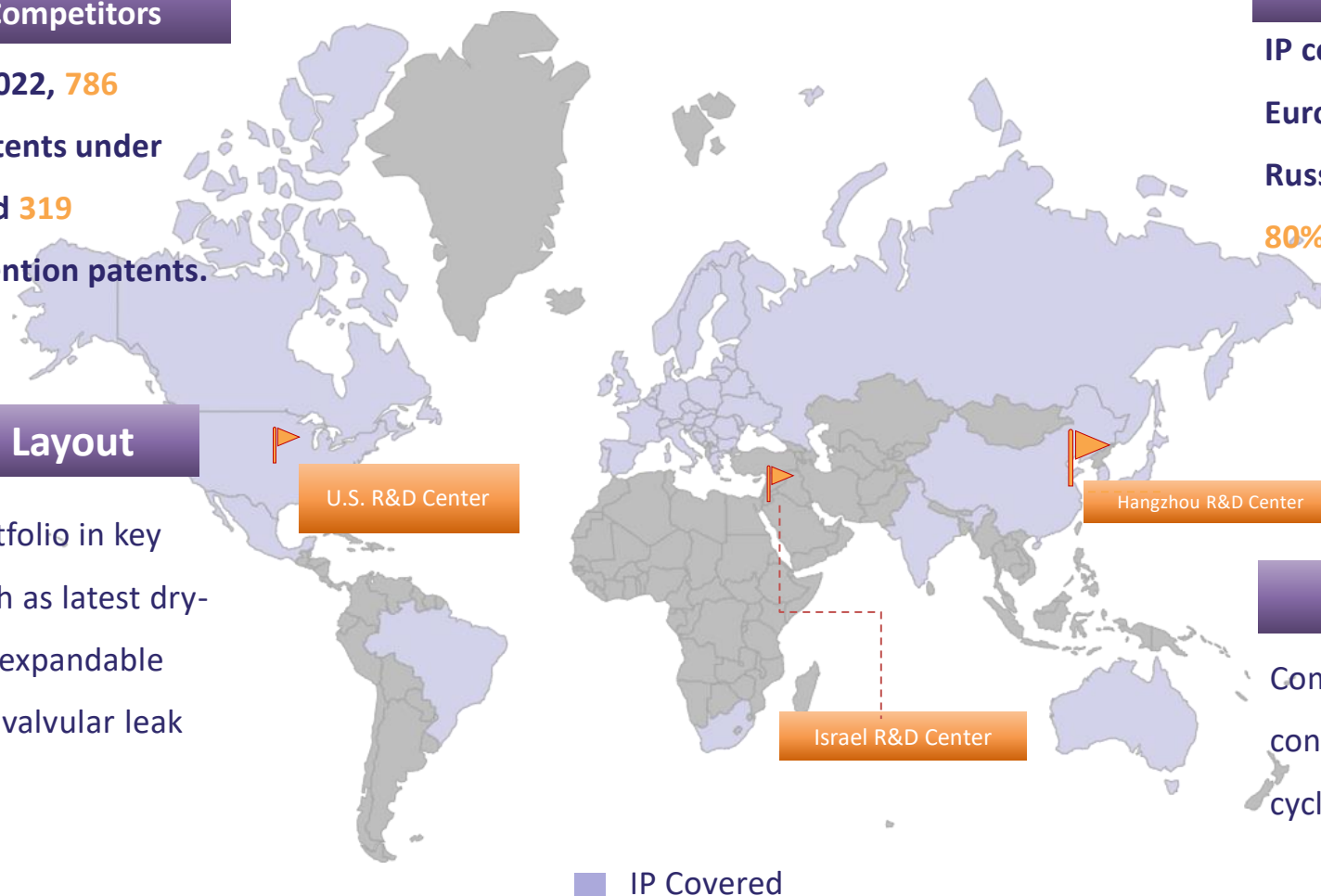
Detailed IP portfolio in key technology such as latest dry-tissue, balloon expandable valve, anti-paravalvular leak technology.

Wide Coverage

IP covers China, U.S., Europe, Japan, Canada, Russia, India, Brazil, etc.
80% invention patents

Risk Control

Comprehensive risk control of the entire life cycle of products



Domestic Market: Seek Profitability

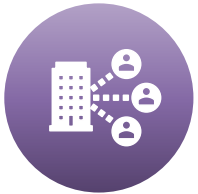
TAVR Products in 2022 H1



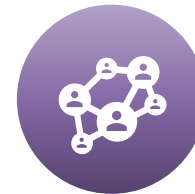
1800
Implantations



60%
Second-generation TAVR
Device Implantations



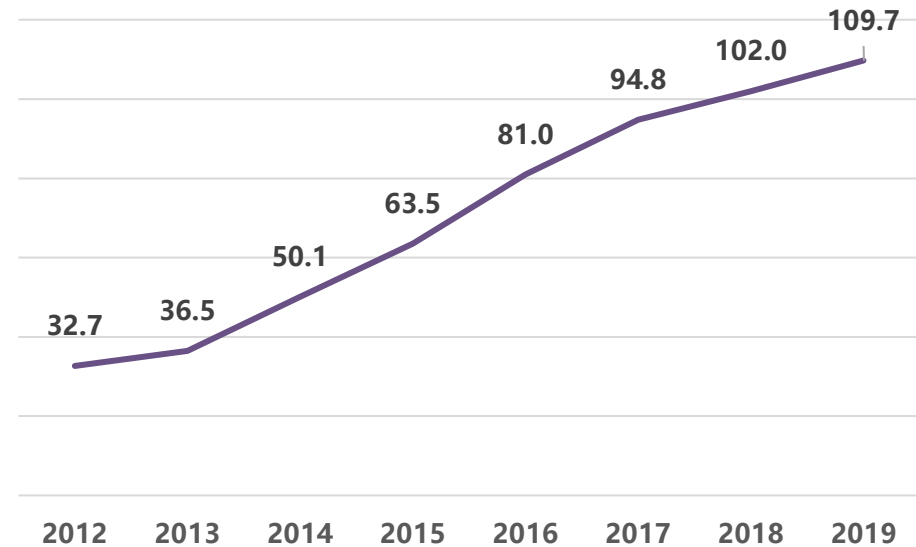
375
Hospital Coverage



260人
Sales Team

The only Commercial TAVR Device Maker in Profit in China

Mean TAVR Volume at US Hospitals



According to the JACC data *, total sites with at least a TAVR in the U.S. were 669, and mean of site's TAVR volume were 109.7 in year 2019

According to the National Center for Cardiovascular Disease data *, only 10 hospitals exceeded 100 TAVR volume in China in 2021

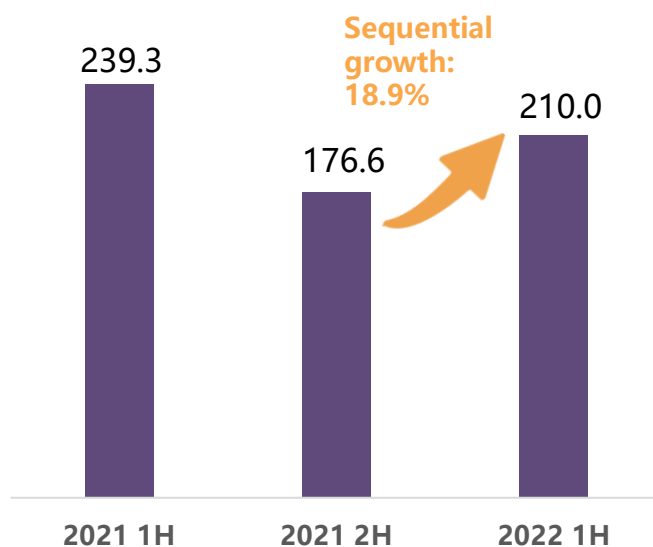
Continue to Explore Output at High-potential Hospitals

References: 1. Carroll et al., STS-ACC TVT Registry of Transcatheter Aortic Valve Replacement, Journal of the American College of Cardiology, Vol 76 21.2020
Accessed from <https://doi.org/10.1016/j.jacc.2020.09.595>

2. 国家心血管中心, 2021年中国结构性心脏病介入技术质控报告(上) 瓣膜病篇, 2022.01 来源: https://mp.weixin.qq.com/s/xNAIkNO83SF_tgbsPUvZA

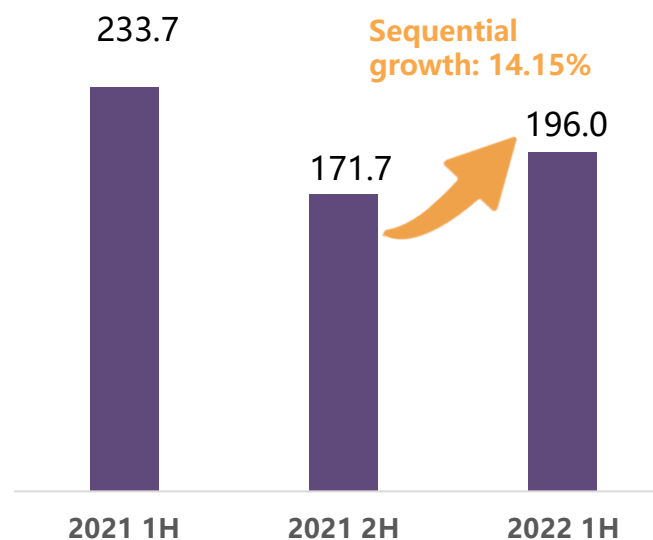
Financial Review

Sales Revenue



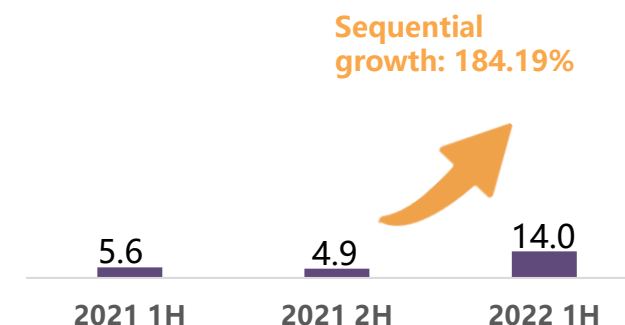
Unit: million RMB

China Revenue



Unit: million RMB

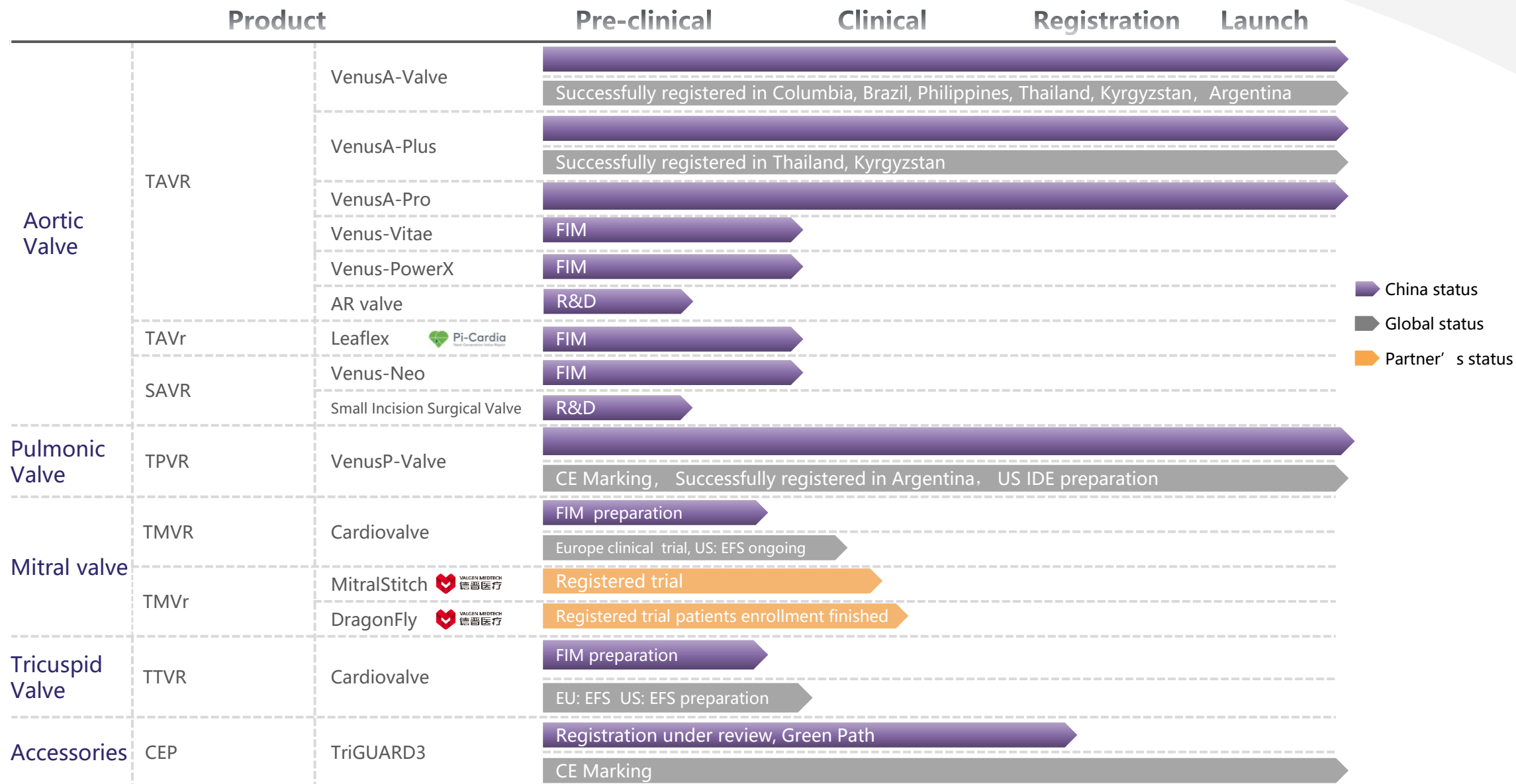
Overseas Revenue



Unit: million RMB

03 R&D INNOVATION

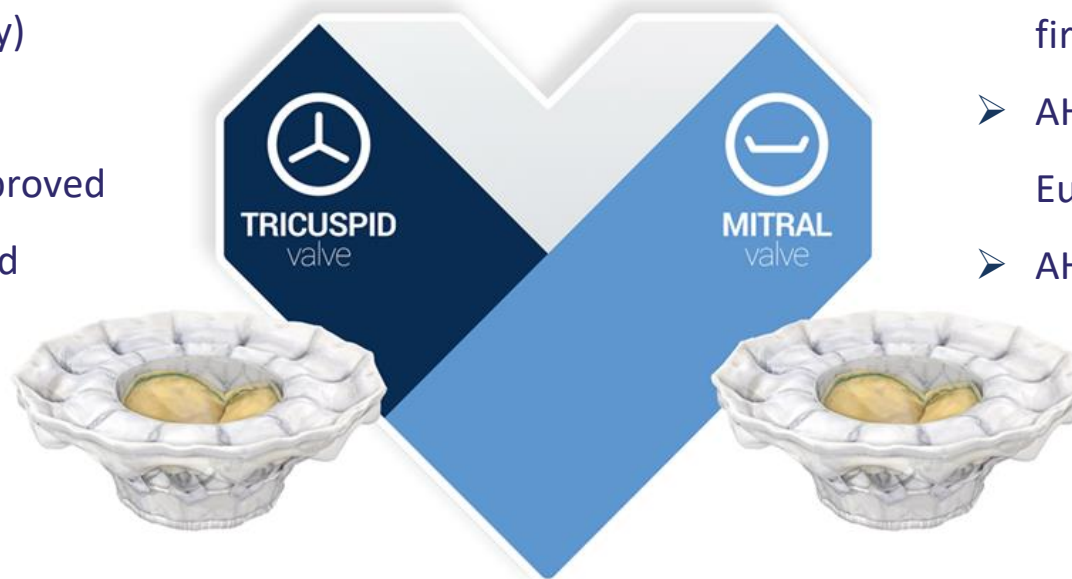
Heart Valve Product Pipeline



Cardiovalve Overseas Clinical Progress

Tricuspid

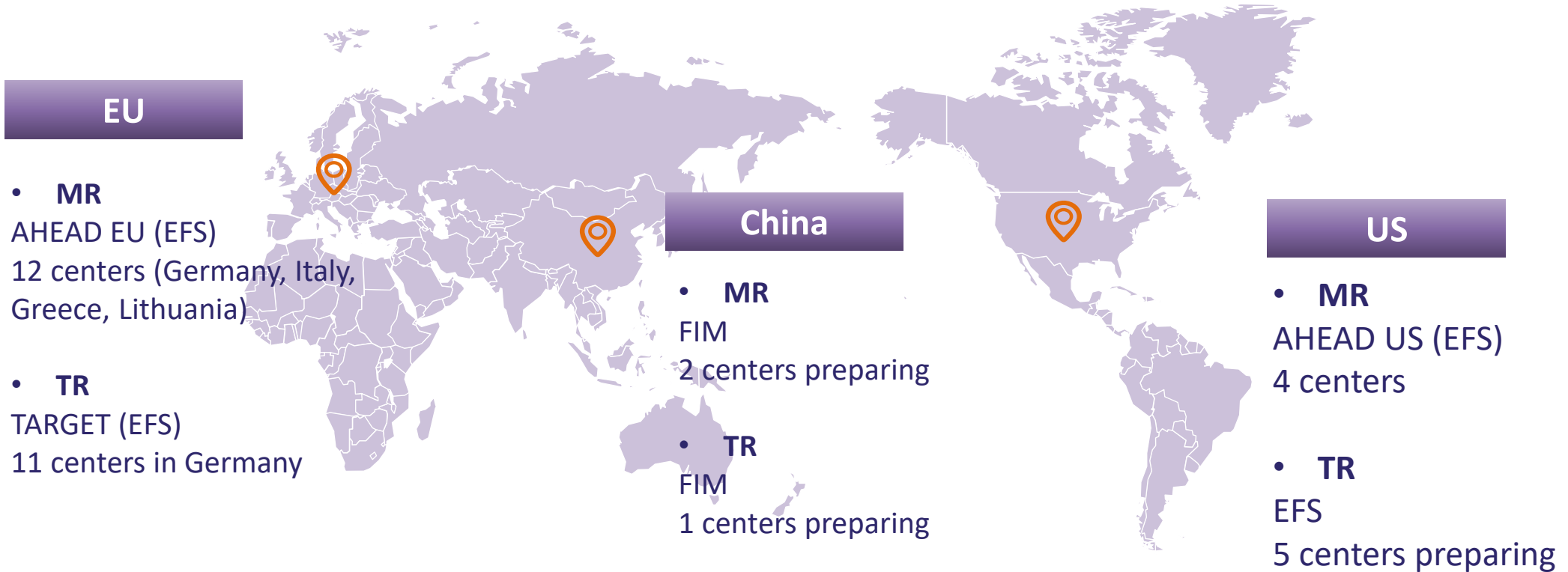
- Implantation completed successfully in **18** patients (compassionate route in Canada, Italy and Germany)
- EFS in Europe ongoing
- EFS in US in preparation, approved as a Breakthrough designated therapy



Mitral

- Clinical study completed successfully in **16** patients, the longest follow-up, of the first patient, is approaching **4** years
- AHEAD EU study commenced in **5** European Countries
- AHEAD US EFS study in preparation

Cardiovalve Global Clinical Trials Layout



Next-Generation TAVR Devices

Venus-PowerX

Dry-tissue Valve

100% Retrievable

Active Anti-PVL Technology

Self-expanding

Long-term Durability

Under FIM Clinical Trial



Venus-Vitae

Active Anti-PVL Technology

Dry-tissue Valve

Wire Lock Design

Balloon-expandable

Long-term Durability

Under FIM Clinical Trial



Liwen RF: Global First HCM Solution

Liwen RF ablation system for treatment of hypertrophic cardiomyopathy (HCM)
Pivotal clinical study ongoing

8 ‰

Morbidity Rate *

1 Million +

HCM Adult Patient*

140-200 Thous

Severe HCM Patient*



Prof. Junbo Ge, Prof. Yun Zhang lead the clinical study; Professor Liwen Liu, the inventor of Liwen Procedure is the PI of the study



Main centers include: Xijing Hospital, The Second Affiliated Hospital Zhejiang University School of Medicine, etc.



Planned to enroll 128 patients
Main clinical endpoint: treatment success rate at 6 month

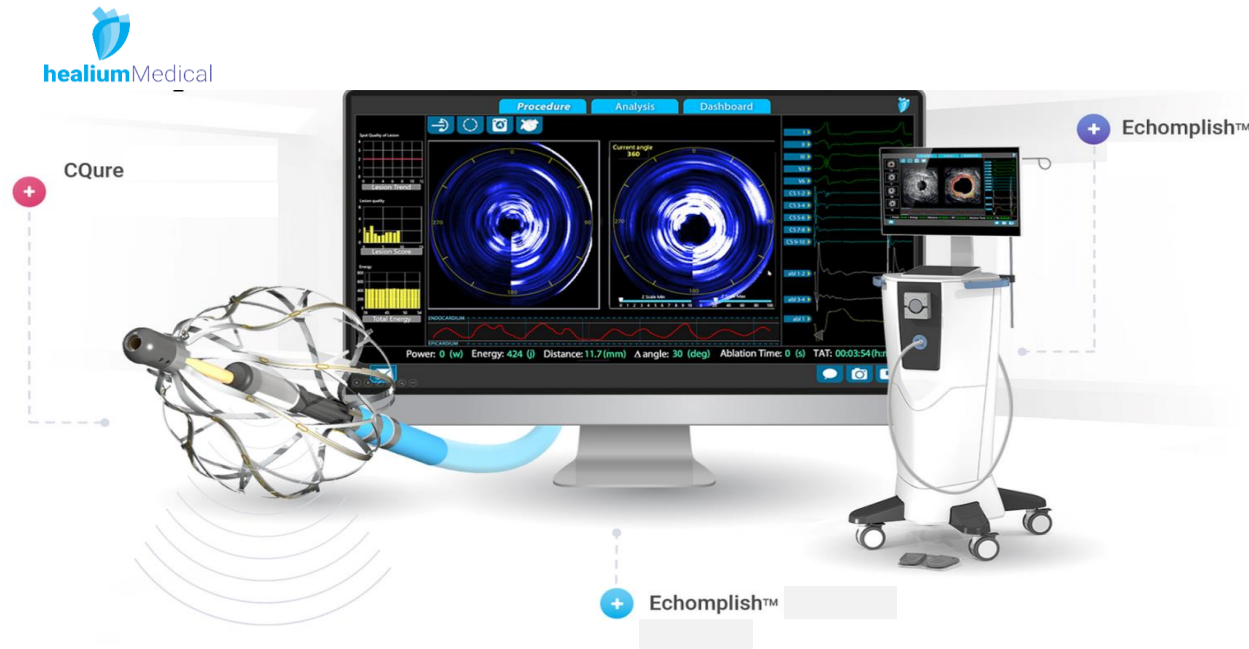


European Clinical trial preparing

RDN Ultrasound Ablation

Venus Medtech formed a joint venture company, Renaly Ltd, with Healium Medical Ltd. to introduce the next-generation ultrasound ablation technology.

Relevant product is under animal experiment at present.



Precise Power Delivery



No Tissue Contact



Real Time Monitoring

Thanks!

